

# NASHVILLE



## ISADERBY

ISAGENIX

Join us for the trip-of-a-lifetime  
to Global Celebration 2018!

**THE BIGGEST GLOBAL EVENT** on the Isagenix calendar is coming up and we want to send you there! Earn your spot to Nashville - Music City, U.S.A. - to experience everything that Global Celebration 2018 has to offer. The only question is, do you have what it takes to build and lead a new team of Isagenix Associates to victory?

### THE PRIZE

- Return economy airfares from your nearest capital city (in Australia or New Zealand)
- 6 nights accommodation at Omni Hotel in Nashville, Tennessee
- Global Celebration 2018 Event Ticket
- Early access during Celebration
- On the ground hotel/airport transfers in Nashville
- Fun activities
- IsaDerby gifts and merchandise

### IMPORTANT DATES

**CONTEST BEGINS:**

19 February 2018  
12:01am US EST

**CONTEST ENDS:**

3 June 2018  
11:59pm US EST

**REGISTRATION BEGINS:**

19 February 2018  
12:01am US EST

**REGISTRATION ENDS:**

1 April 2018  
11:59pm US EST

**TRIP DATES:**

2 - 8 August 2018

(Arrive in Australia/New Zealand  
on 10 August 2018)



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    - IsaDerby gifts and merchandise •
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- Free Isagenix live streaming of Global Celebration through IsagenixLive.com for Team #11 and beyond who individually hit a minimum of 6000 BV throughout the duration of the competition



Register and join the exclusive IsaDerby Facebook group!

- Hit 3000 BV and join the 'Shake Club' - exclusively open to qualifying IsaDerby contestants. Members will receive a FREE Seasonal IsaLean Shake before the official launch

- Hit 1000 BV and feature on our Sydney HQ IsaDerby Wall of Fame

- Process one Autoship for each month of the competition period of 200 BV+ and receive free shipping (maximum of five Autoships)

- Receive free product simply for registering





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## How to Qualify

You can earn your spot to Global Celebration in Nashville simply by building and strengthening your business through duplication in your team. This is a competition based on business volume ('BV') produced by all NEW 4-Level Personally Enrolled team members ('4PET') joining in the contest period.

### 1. CREATE YOUR TEAM

Bring together your team of six and select a team leader. Teams can have two Directors or above per team. All six members of a winning team may qualify for a spot if they meet the minimum individual 4PET 7,000 BV qualification.

### 2. EARN TEAM POINTS

Help new Customers and Associates join, help them rank advance and rank advance yourself.

### 3. QUALIFY FOR YOUR SPOT

The Top 10 teams whose combined 4PET generates the most BV during the contest period will win the prize! To claim your place on the trip, you must reach the minimum 4PET 7,000 BV as a new member of a winning team. Additionally, the Top 3 individuals from Teams 11 and beyond with the highest BV generated by 4PET will also qualify for the prize.

## Building Your 4PET

To participate in IsaDerby, you will need to build a new 4PET – you enrol a new Associate, who then enrolls a new Associate and so on until the new team has four levels beneath you. Any of your personally-enrolled team members who were enrolled prior to the start of the competition will not be included in your IsaDerby 4PET – your IsaDerby 4PET must be created with new enrolments.

## What's my 4PET (4-Level Personally Enrolled Team)?



### AN EXAMPLE OF A TYPICAL LEADER

You enrol Barb and Sam. Barb enrolls Mary and Sarah. Sarah enrolls Tom and Tom enrolls Suzy.

| LEVEL        | TEAM LEADER  |
|--------------|--------------|
| FIRST LEVEL  | BARB & SAM   |
| SECOND LEVEL | MARY & SARAH |
| THIRD LEVEL  | TOM          |
| FOURTH LEVEL | SUZY         |

As a leader, your 4PET may already be large. Refer to your Back Office reports for details about your Personally-Enrolled Team.

Success in this challenge is all about the power of duplication! Link arms with five team members to generate the most BV in the contest period.

## Additional Rules

- The Top 10 teams and Top 3 individuals from Teams 11 and beyond will win the trip
- In order to qualify for a winning spot, your new 4PET must produce a minimum of 7,000 BV. Even though you may be ranked in the Top 10 teams, you will not be eligible to win unless you reach this minimum threshold
- Members must enrol a minimum of six new people during the contest period
- No single member of your new 4PET may contribute more than 75% of your total 4PET BV during the contest period



## Frequently Asked Questions

### CREATING A TEAM

#### HOW DO I REGISTER?

Registration is from 19 February 2018 12:01am (US EST) to 1 April 2018 11:59pm (US EST). To create a Team and become a Team Leader, you must be an Active Consultant or above. Log in to your Back Office, go to the 'Contests & Promotions' tab and select 'Register Team' to enter all Team details.

#### WHO CAN I HAVE IN MY TEAM?

You can have a mix of Associates, Consultants, Managers, Directors and Executives in your team totalling six members. At the time of registration only two team members may be a Director or Executive. Team members do not have to be members of your organisation. Total BV is cumulative and it is best to fill all six spots on your team to accumulate the most BV for your team. Total BV is cumulative and it is best to fill all six spots on your team to accumulate the most BV for your team.

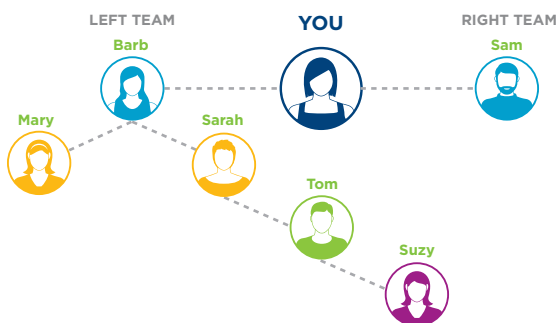
#### DOES EACH TEAM NEED A TEAM LEADER?

Yes, the Team Leader is responsible for team creation, conference-call updates, creating weekly goals and also facilitating team communication. The Team Leader also serves as the main point of contact for all IsaDerby updates from Isagenix Corporate.

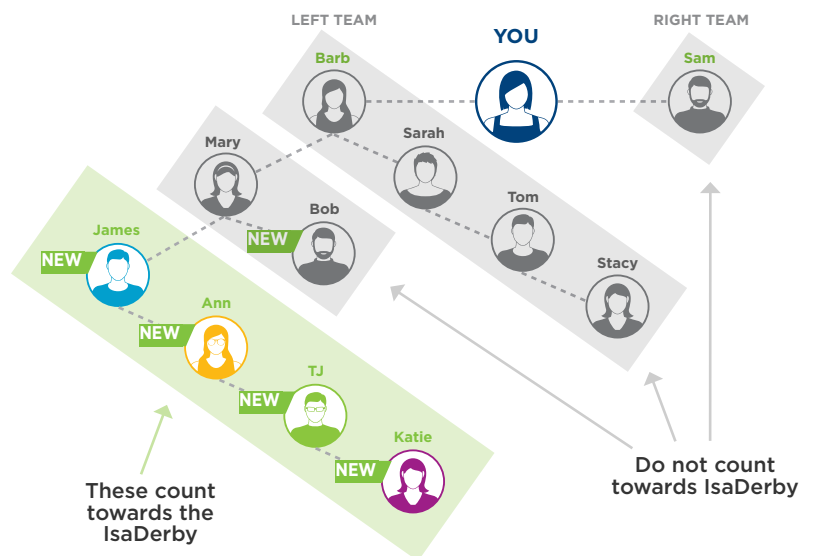
#### CAN THE TEAMS BE CHANGED?

You cannot add or replace any team members after the registration period has closed. A team member may opt to permanently withdraw from a team by contacting Customer Care, however, they cannot be replaced. Team Leaders have the ability to make team changes in their Back Office.

Current 4PET before IsaDerby



New Enrolments after IsaDerby begins



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## **DO PREVIOUS ENROLMENTS MADE BY MY CURRENT 4PET COUNT TOWARDS MY QUALIFICATION?**

No, each team member starts with a brand-new 4PET at the time of the competition.

## **WHEN CAN I GET STARTED BUILDING MY 4PET AND ACCRUING BV?**

BV for your new 4PET accrues from 19 February 2018 12:01am (US EST) until 3 June 11:59pm (US EST). BV accrues cumulatively during the contest period. To qualify, new enrolments must must:

- Be a new Preferred Customer or Associate to Isagenix
- Be 18 years or over
- Be a citizen or tax-paying resident of their home market
- Have paid their own membership fee on the Isagenix website
- Have met all other enrolment criteria in the Policies and Procedures

## **HOW CAN I KEEP TRACK OF MY 4PET BV?**

BV generated by your 4PET will be conveniently displayed in your IsaDerby individual report in your Back Office. You can view the report by visiting 'Contests & Promotions' or the 'Reports' section under 'Business.'

## **HOW DO PRODUCT RETURNS AFFECT MY BV TOTAL?**

Any product returns will be deducted from your overall BV total after a return order is received by our returns warehouse and processed at the Isagenix Corporate Office.

## **WHAT IF ONE OF MY 4PET MEMBERS IS IN AN INTERNATIONAL MARKET?**

International enrolments that are adequately validated in their home market can be members of your 4PET. Please note, you will need an International Sponsorship for to accumulate international BV. For more information about International Sponsorships, please visit [ANZ.IsagenixBusiness.com](http://ANZ.IsagenixBusiness.com).

## **TERMS AND CONDITIONS**

Open to Australian and New Zealand Active Associates only. Participation constitutes your full and unconditional agreement to these terms and conditions and any promotion rules, FAQs or guidelines posted and the decisions of Isagenix, which are final and binding in all matters related to the contest. Re-entry points will be calculated as part of the original organisation. The original Enrolling Sponsor will be awarded any eligible enrolment BV if a placement change occurs. Prize is not transferrable, non-refundable and cannot be redeemed for cash value. International flights must be redeemed with the Isagenix travel agent. All winners must have a valid passport and are responsible for their own visa or ESTA for travel to the United States (if applicable). Contest rules are subject to change. Isagenix reserves the right to audit, adjust or deny any volume, compensations, recognition or other incentives awarded during or as a result of this contest to ensure the spirit of the contest is achieved. Associate enrolments, re-enrolments and product orders that are deemed, in the sole discretion of Isagenix, to be solely for contest advancement may not be counted in the contest. All members are subject to standard compliance reviews both during and after the close of the contest; prizes may be withdrawn by Isagenix at any time. Outstanding compliance matters will affect eligibility for the final prize. All behaviour must be in accordance with the Code of Ethics and Policies and Procedures, available at [ANZ.IsagenixCompliance.com](http://ANZ.IsagenixCompliance.com). Any person who attempts to manipulate the Compensation Plan or the contest or who otherwise attempts to circumvent the rules, forfeits any and all rights to points and to receive any prize and will be disqualified from the contest. Rewards may be recouped in the event of refunds of product sales used to qualify for the contest. The value of non-monetary prizes may be reported as taxable income to the extent required by applicable law. Winning team members may be required to execute a prize acceptance agreement and release prior to receipt of any prize under the contest. Failure to return such agreement within a reasonable time, as designated by Isagenix, will result in disqualification and forfeiture of the applicable prize.